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COMMERCIAL ARBITRATION AND UNCITRAL MODEL LAW

AUTHORED BY - KOSTUBH CHANDELA

INTRODUCTION

Commercial arbitration is of several forms of dispute resolution for commercial agreements. The use of arbitration has increased along with the growth of international trade and commerce and the accompanying disputes springing from these pursuits. In its broadest sense, arbitration is a vehicle of dispute resolution in which parties to a contract select a neutral arbitrator (or a panel of arbitrators) to present their dispute for a legally binding ruling. Arbitration is often selected for the reasons of confidentiality, speed, enforceability of arbitral awards, and to eliminate the uncertainties in the choice of arbitrator and forum. Parties from different national origins may also be reluctant to accept national court litigation with the potential for national bias. Arbitration offers parties more control over how proceedings will be conducted. Arbitration awards are, with rare exception, final and binding.

Commercial arbitration has many different issues and the researcher need to have access to numerous resources to make informed decisions. Since no individual format provides exhaustive coverage of commercial arbitration resources, both print and electronic resources are presented in this guide.¹

I. Arbitration

Arbitration is derived from the nomenclature of the Roman Law, and means an arrangement for investigation and determination of a matter or matters of difference between contending parties by one or more unofficial persons chosen by the parties. It is the settlement of disputes, by the decision not of a regularly constituted tribunal, or ordinary court of law, but of one or more persons voluntarily chosen by the parties, who by reason of the confidence reposed in them find favour in the eye of litigants. Arbitration is essentially a private resolution of disputes by the parties concerned virtually appointing their own judge. They are allowed substantial leeway in determining the procedure to be employed in deciding the matter concerned often even the law

¹ Jean M. Wenger is the Government Documents/Foreign and International Law Librarian at the Cook Country Law Library, a practitioner's law library in Chicago.

applicable. An arbitrator, therefore constitutes a tribunal set up by the parties themselves, not as part of any mechanism established by the state or by a law, to adjudicate disputes. Though proceedings in arbitration are required to be organized on some systematic basis, there is a marked departure from the conventional judicial process in several aspects like hearing the parties concerned as well as deciding the dispute itself.²

Arbitration means any arbitration³ whether or not administered by permanent Arbitral Institution. An Arbitration is a reference to the decision of one or more persons of a particular matter in difference between parties. It is the submitting of a disputed matter to the judgement of one or more persons called arbitrators.

II. Disputes or difference

If there is to be a valid arbitration there must be a dispute or difference between the parties. Every dispute is a conflict and as such dispute settlement process vary with the nature of conflict.

Aubert says that the solution of a conflict may be brought about in two major ways it may be either through

- (i) Bargaining compromise.
- (ii) Or through application of law to facts.

There is however another kind of conflict which Aubert call dissensus or conflict of values. Such a conflict can not be compromised because sacrifices and advantages can not be quantified. When a conflict of interest is handed over to law it acquires the character of conflict of values. This involves disagreement regarding certain facts or concerning the norms which apply to such facts or both. This is necessary so that a solution could be found by an outsider who knows the rules of evidence and perceive the facts through them and can handle the normative order. Therefore, in case of conflict of value only one of the parties can succeed.

The spirit-the ethos has out of commercial⁴ arbitration. It has been transformed into what Sir Michael Kerr has characterized as “International disputology”.⁵

III. Present and Future Disputes

An agreement to arbitrate represented a compromise on the part of the parties; and this is reflected in the language which refers to a submission agreement as a compromise and to an arbitration clause as a clause compromiser. An arbitration clause is like a blank cheque which may be cashed

² Banerjee Durga Charan, “Law of Arbitration in India”. P.1

³ Section(2)(1)(a). Venugopal, K.K., „Arbitration and Conciliation Act,1996

⁴ Redfern, A., and Hunter, M, “Law and Practice of International Commercial Arbitration

⁵ Aubert, V., Competition and Dissensus: two types of conflict and conflict resolution (1963) 7. Journal of Conflict Resolution 26.

at a future (as yet known) date.

Generally National Laws are reluctant to give full effect to the future disputes but model law given full effect to both types of disputes whether existing and future disputes.

IV. Commercial Arbitration

Commercial Arbitration must have existed since the dawn of commerce. All trade potentially involves disputes, and successful trade must have a means of dispute resolution other than force. From the start, it must have involved a neutral determination, tacit or otherwise, to abide by the result, backed by some kind of sanction. It must have taken many forms with mediation⁶, no doubt merging into adjudication.

Commercial arbitration is distinguished from other types of arbitration in as much as the commercial arbitrations derive their authority solely from contract, they resolve the whole dispute and, generally, do so according to law. There is a major exception to the rule that a commercial arbitrator should decide according to law. Sometime merchants insert clauses⁷ in arbitration agreements which authorize arbitrators to resolve disputers *ex aequo et bono* or as amicable compositors.

In the former case the arbitrators may depart from strict law and decide the case according to equity and good sense. In the latter case, the arbitrator will use its good officers to engineer in an amicable settlement. Strictly speaking, amicable settlement is not a determination but the conclusion of a new to settle the dispute. Some national laws expressly recognize this type of arbitration.

V. International Commercial arbitration

What makes commercial arbitration international? This questions is important because there are international conventions which establish special rules for facilitating commercial arbitration and for the recognition and enforcement of international arbitral awards. There are two major conventions⁸ namely: the convention on the recognition and Enforcement of Foreign Arbitral Awards (commonly known as New York Convention, 1958) and the UNCITRAL Model Law on Commercial arbitration. The New York Convention is restricted to the imposition of duties on state parties to recognize and enforce foreign arbitral awards. The UNCITRAL MODEL LAW is more extensive code. The New York Convention, does not actually use the term „International“

⁶ The secondary meaning of compromise is given as „An Agreement under which the parties make mutual concession“, in Robert, Dictionnaire de la langue francaise.

⁷ UNCITRAL Model Law Article 7(1)

⁸ Gillies. P. and Moens. G. (Prof.). International Trade and Business Law, Policy and Ethics (1998)p.732.

but applies its provisions to „arbitral awards made in the territory of a state other than the state where the recognition and enforcement of such awards was „Sought“ and to „arbitral awards not considered as domestic awards in the state where their recognition and enforcement are sought“. The UNCITRAL Model Law gives a more detailed account of what constitutes „International Arbitration“.

Under Article 1(3), an arbitration is international if at the time of the conclusion of the agreement: the parties have their place of business in the same state, the arbitration will yet be international if the designated place of arbitration, the place where a substantial part of the commercial obligations have to be performed or the place with which the subject matter of the dispute is most closely agreed that the subject matter of the arbitration agreement relates to more than one country. International commercial arbitration¹² means an arbitration relating to disputes arising out of legal relationships, whether contractual or not, considered as commercial under the law in force in India and where at least one of the parties is

- (i) An individual who is a national of, or habitually resident in, any country other than India.
- (ii) A body corporate which is incorporated in any country other than India.
- (iii) A company or an association⁹ or a body of individuals whose central management and control is exercised in any country other than India.
- (iv) The government of foreign country.

In fact, the world of commercial arbitration is not premised on its participants possessing any legal qualifications: it is only in four out of the one hundred and twenty five New York Convention countries that there is an express legal requirement that an arbitrator must be a qualified lawyer.

New York Convention, 1958, UNCITRAL MODEL LAW 1985, are all silent on the arbitrators qualifications: the only requirement contained in the UNCITRAL Model Law is that the person appointed (as arbitrator) should be independent and impartial.

In principle, the arbitrators can only exercise¹⁰ such powers as the parties by their agreement to arbitrate bestow upon them. These powers are supplemented and added by the law relating to arbitration (This is the law governing the contract or even which can be chosen by the parties concerned). The approach of the model law is also towards recognizing the freedom of the parties to determine, by reference to an existing set of arbitration rules or by an *ad hoc* agreement, the procedure to be followed, subject to fundamental requirements and justice. In case the parties

⁹ Sec. 2(f), Arbitration and Conciliation Act, 1996

¹⁰ China, Peru, Columbia, Ukraine are the only four New York Convention Countries that have prescribed the legal qualification for arbitrators

have not used their freedom to lay down the powers of the arbitrators, model laws provisions can be used to invest the arbitrators with requisite authority.

Several third world states were suspicious of international investment arbitration because it has given rise to a system of competing norms which favour the foreign investor to the detriment of developing¹¹ states.

VI. ARBITRATION-ELECTRONIC FORMATION OF CONTRACT

Due to incapability of traditional law, electronic formation of contract became inevitable. The main features of the paper based regime “writing”, “signature”, and “original”. Writing given validity signature identifies signer and authenticity of document.

“Original” ensures integrity. Enforceability, authenticity and integrity of a paper document can also be achieved by an electronic document. The Information Technology Act, 2000, (which is based on UNCITRAL Model Law) provides legal recognition to electronic records and electronic signatures, their use, retention attribution and security. A message bearing digital signature, verified by a public key listed in the valid certificate is as valid, effective and enforceable as if the message had been written on paper and signed by hand.

In respect of all functions of paper writing, signature and original electronic records can provide the same level of security as paper.

The Information technology Act 2000 gives legal recognition to data message, corresponding to paper documents¹² so that the message could serve the same function. Section 4 (writing), section 5 (signature), and section 7(original).

The validity of the electronic contract can not be questioned in the absence of a paper document, if the agreement is enforceable in law. So we can say that some of the features of the Contract Act, 1872, are adopted to the new environment of paperless communication.

VII. CHOOSING BETWEEN ARBITRATION AND LITIGATION

The possibility of a legal dispute is never absent in international trade transactions. The reasonable exporter, in spite of the care he has taken in the preparation of the contract of sale, has to contemplate acting against the buyer who is in breach of contract.

Ideally, the exporter should consider this issue before entering into the contract of sale. When he

¹¹ Sornarajah, M., Article „International Commercial Arbitration: The Protection of State Contracts.

¹² Law of Arbitration ADR and Contract. pp. 354-355.

has made his choice from the procedures available for dispute resolution, he should insist that the term giving full expression to the chosen procedure is inserted into the contract. It is common experience that agreement on this point is easier during the course of negotiation than that when a dispute has arisen, as in the latter situation. The aggrieved¹³ party has no means of compelling the other to agree to an extra judicial procedure of dispute settlement.

If the exporter decided in favour of dispute resolution out of court, he may insert into the contract of sale an alternative dispute resolution (ADR) clause which embraces mediation and conciliation or an arbitration clause.

VIII. DISTINCTION BETWEEN INTERNATIONAL AND DOMESTIC ARBITRATION

It is important to make a distinction between International¹⁴ Arbitration and Domestic Arbitration. Although this module does discuss some concepts that are common to both types of arbitration, the essential thrust is to discuss commercial arbitration, since it is only this facet of arbitration that is involved in the resolution of disputes concerning international trade.

(1) If the nature of the dispute and arbitration involve the interests of a foreign trade, it will be treated as a foreign arbitration. The Delhi High Court in *GAIL v. Spie Capag* held that an arbitration agreement, which possesses¹⁵ the flavour of international trade and commerce, would be within the realm of the law relating to foreign arbitrations, even in fact a domestic award and not a foreign award.

This was widely considered to be a progressive judgement, since it brought into the realm of commercial arbitration law many more arbitration agreements, which would otherwise have been dealt with under the domestic law.

Conclusion

The concept of parties settling their dispute in a binding manner by reference to a person or persons of their choice or private tribunals was well known to ancient and medieval India. Appeals were also often provided against the decisions of such persons or tribunals to the courts of judge appointed by the king and ultimately to the king himself. However, the law of arbitration as is known to modern India owes its elaboration, in phases, to the British rule of India. Through a

¹³ Schimith off and Simond, International Economics and Trade Law. P. 472

¹⁴ Ali Shipping Corporation. v. Shipyard Trogir (1998) 1 Lloyd's Rep. 643 CA

¹⁵ AIR 1994 Del. 75.

series of what were known as Regulations framed by the East India Company in exercise of the power vested in it by the British government, beginning with the Bengal Regulations of 1772, the court in different parts of British India were empowered to refer, either with the consent of the parties or at the instance of the parties, certain suits to arbitration. The successive Civil Procedure Codes enacted in 1859, 1877 and 1882, which codified the procedure of civil courts, dealt with both arbitration between parties to a suit and arbitration without the Intervention¹⁶ of a court. The law relating to contracts also simultaneously developed certain principles of relevance to arbitration. Ordinarily, all disputes arising under a contract have to be settled by courts established by the state. Section 28 of the Contract Act, 1872 provides that every agreement, by which any party thereto is restricted absolutely from enforcing his rights under or in respect of any contract, by the usual legal proceeding in the ordinary tribunals, or which limits the time within which he may thus enforce his rights, is void to the extent

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¹⁶ Nripendra Nath Sircar, The Law of Arbitration in British India, 1942: